



# Chester County

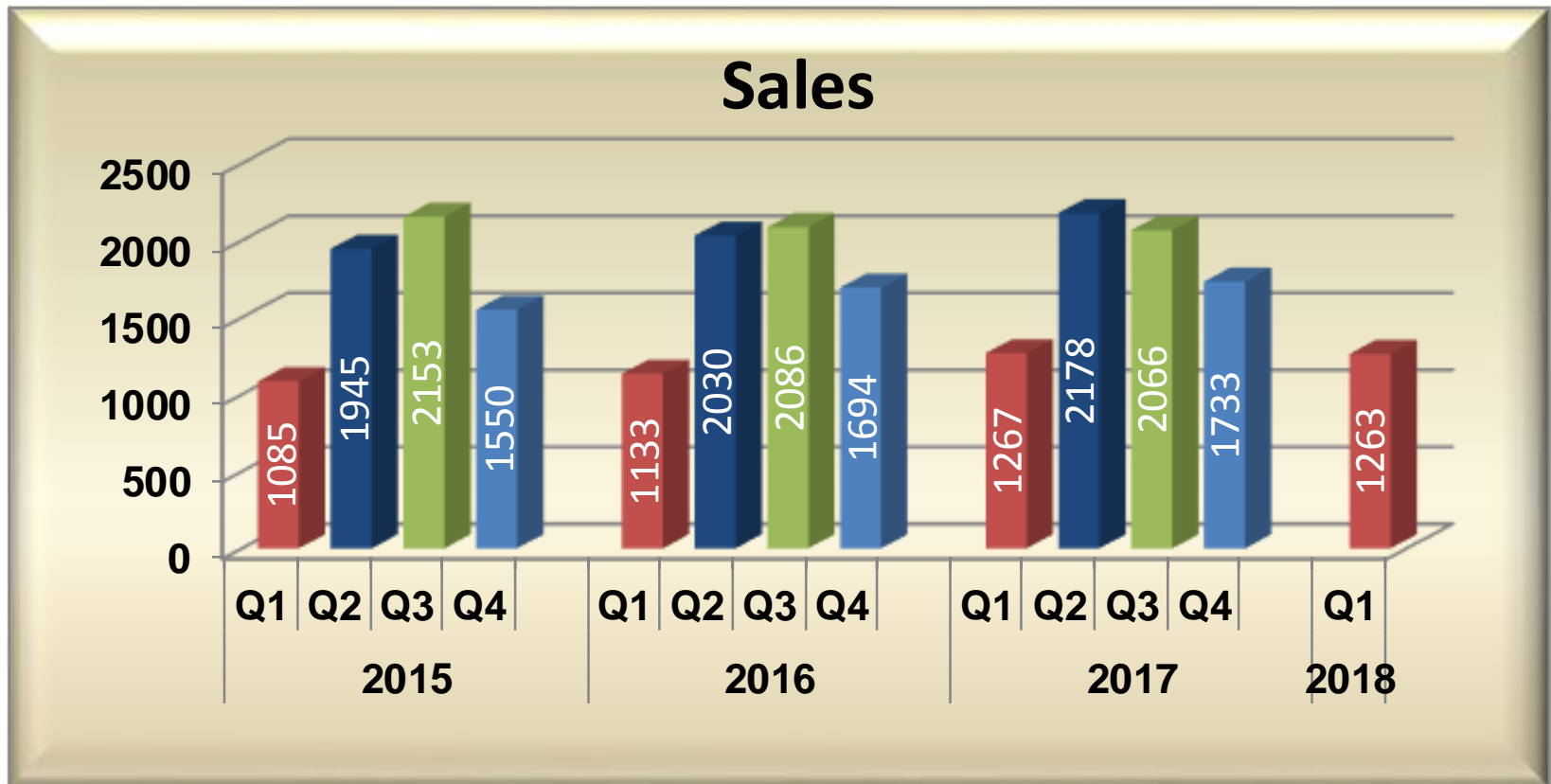
Quarterly Update

**First Quarter 2018 Report**

Market Update

# Total Quarterly Sales

Q1 2018 vs. Q1 2017: -0.3%

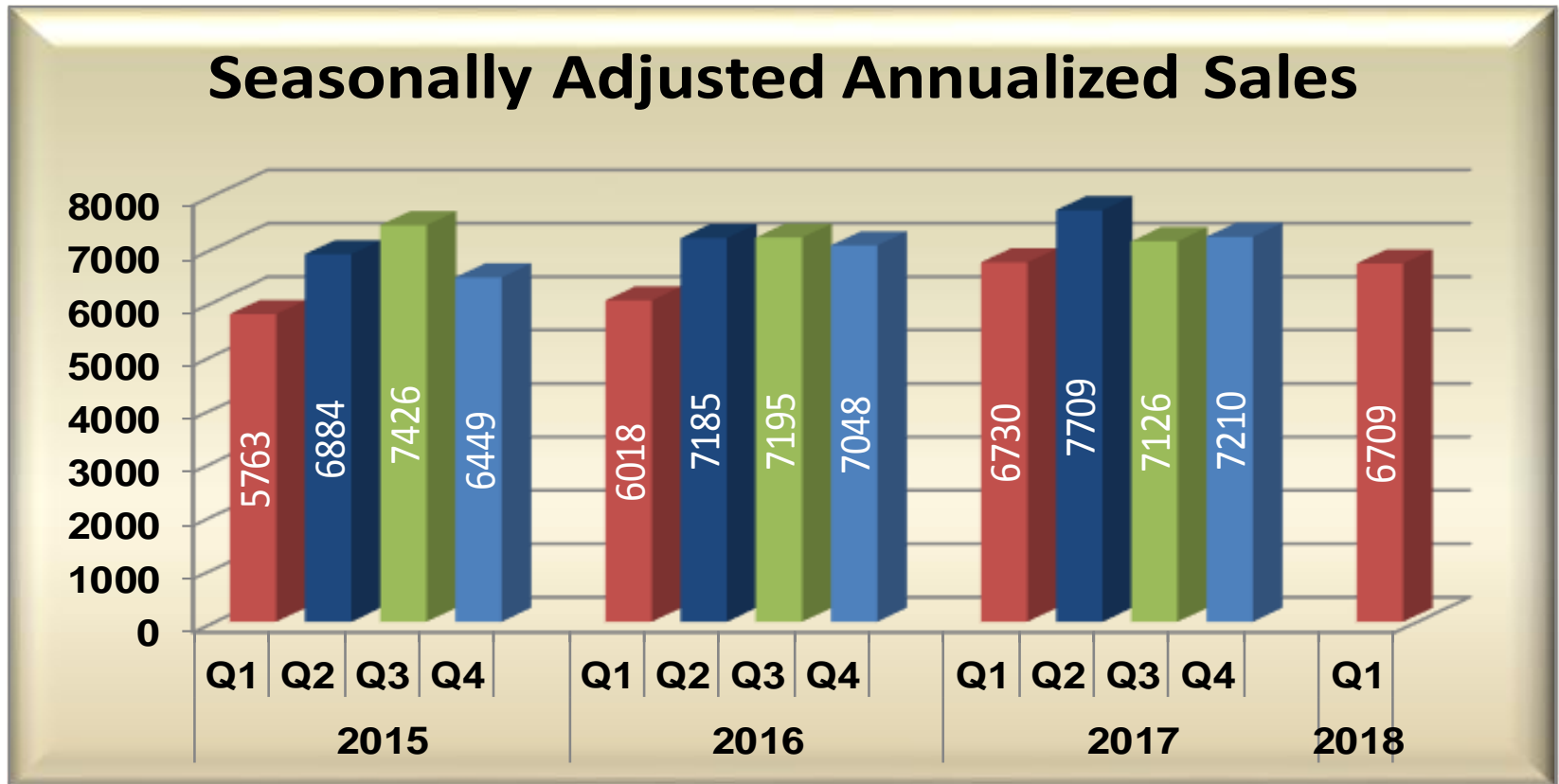


Market Update

## Seasonally Adjusted Annualized Sales

Q1 2018 vs. Q4 2017: -7.0%

Q1 2018 vs. Q1 2017: -0.3%



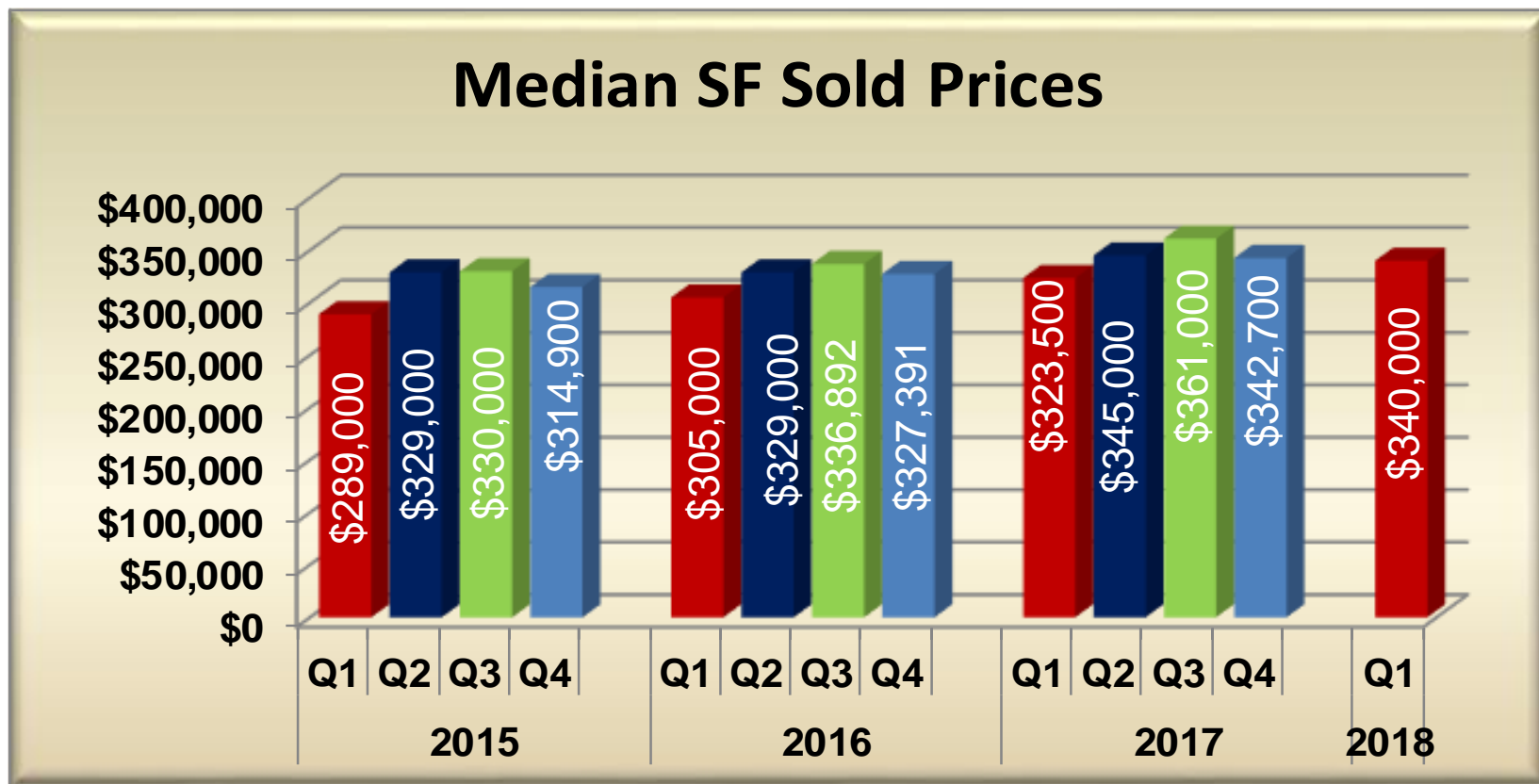
# Townships with the highest number of sales this quarter

<b>Sales</b>	<b>Current Quarter</b>	<b>Previous Quarter</b>	<b>1 Year Ago</b>
Tredyffrin Twp	87	111	76
E Whiteland Twp	71	54	58
Phoenixville Boro	65	65	61
E Goshen Twp	50	66	61
Willistown Twp	44	57	35
Caln Twp	43	62	57
W Whiteland Twp	42	70	54

Market Update

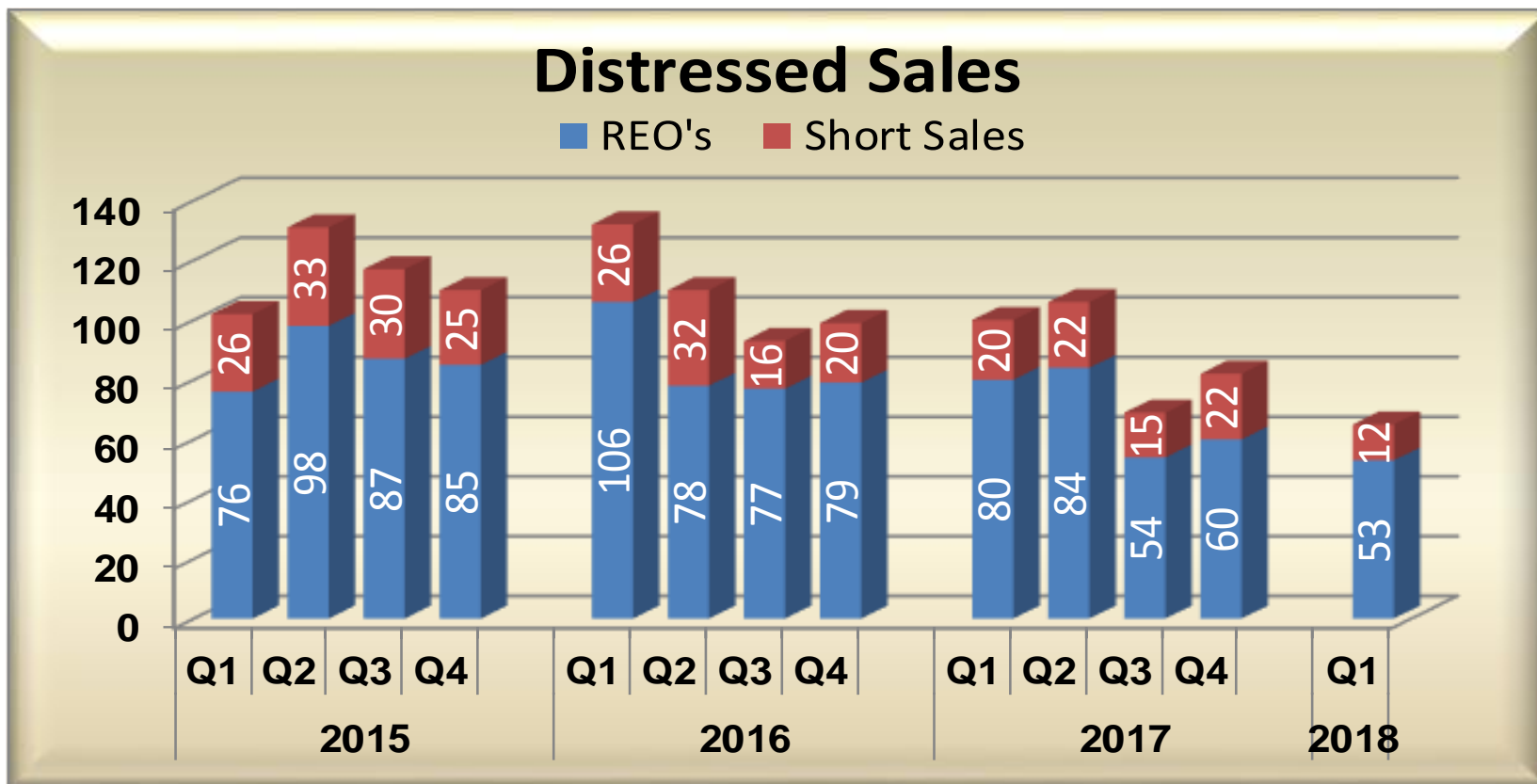
# Median SF Sold Price

Q1 2018 vs. Q1 2017: 5.1%



# Distressed Sales

Q1 2018 vs. Q1 2017: -35.0%



Market Update

## End of Quarter Inventory

Q1 2018 vs. Q4 2017: 2.1%

Q1 2018 vs. Q1 2017: -8.3%

