



Chester County

Quarterly Update

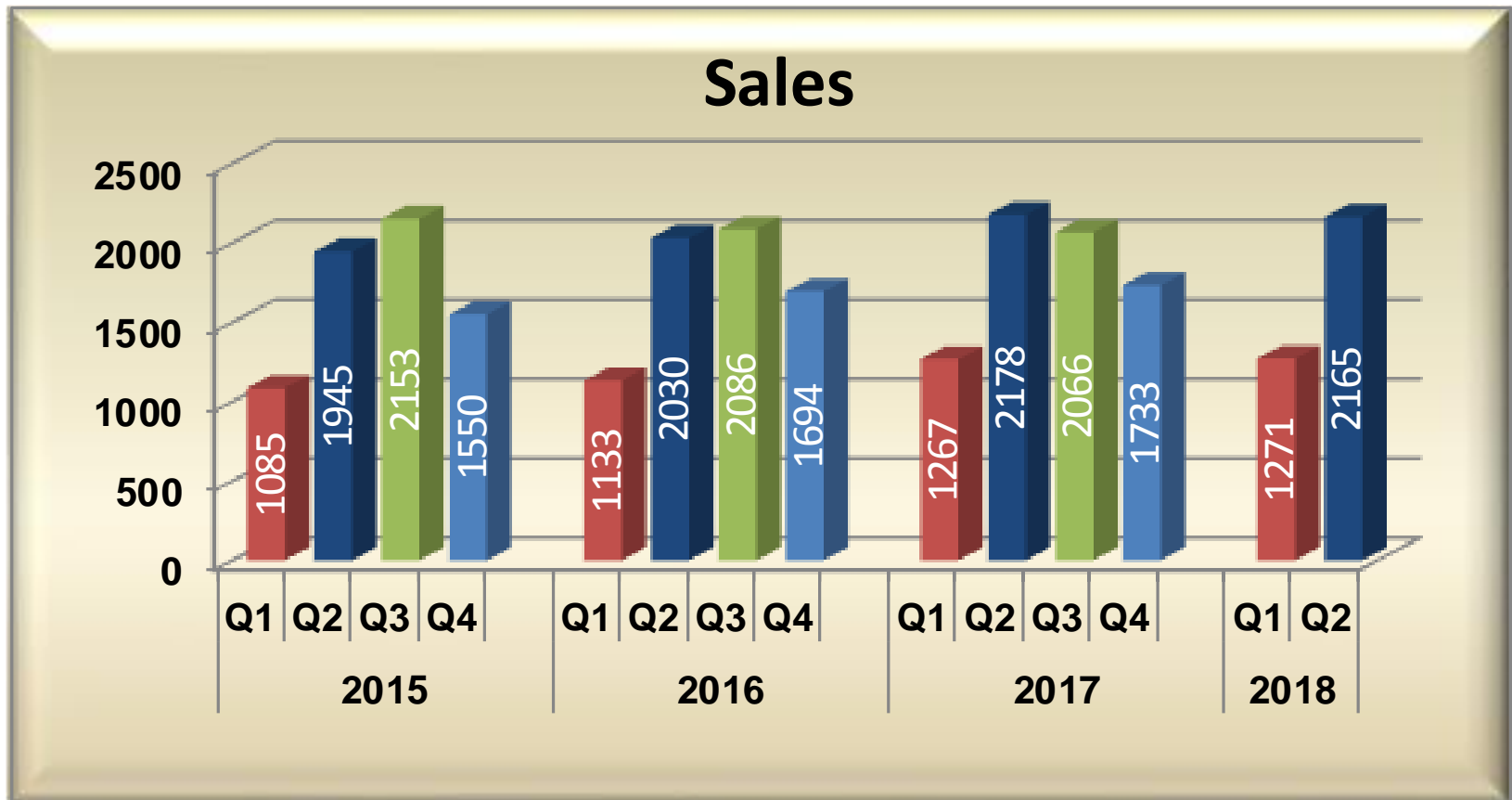
Second Quarter 2018 Report

Market Update

Total Quarterly Sales

YTD 2018 vs. 2017: -0.3%

Q2 2018 vs. Q2 2017: -0.6%

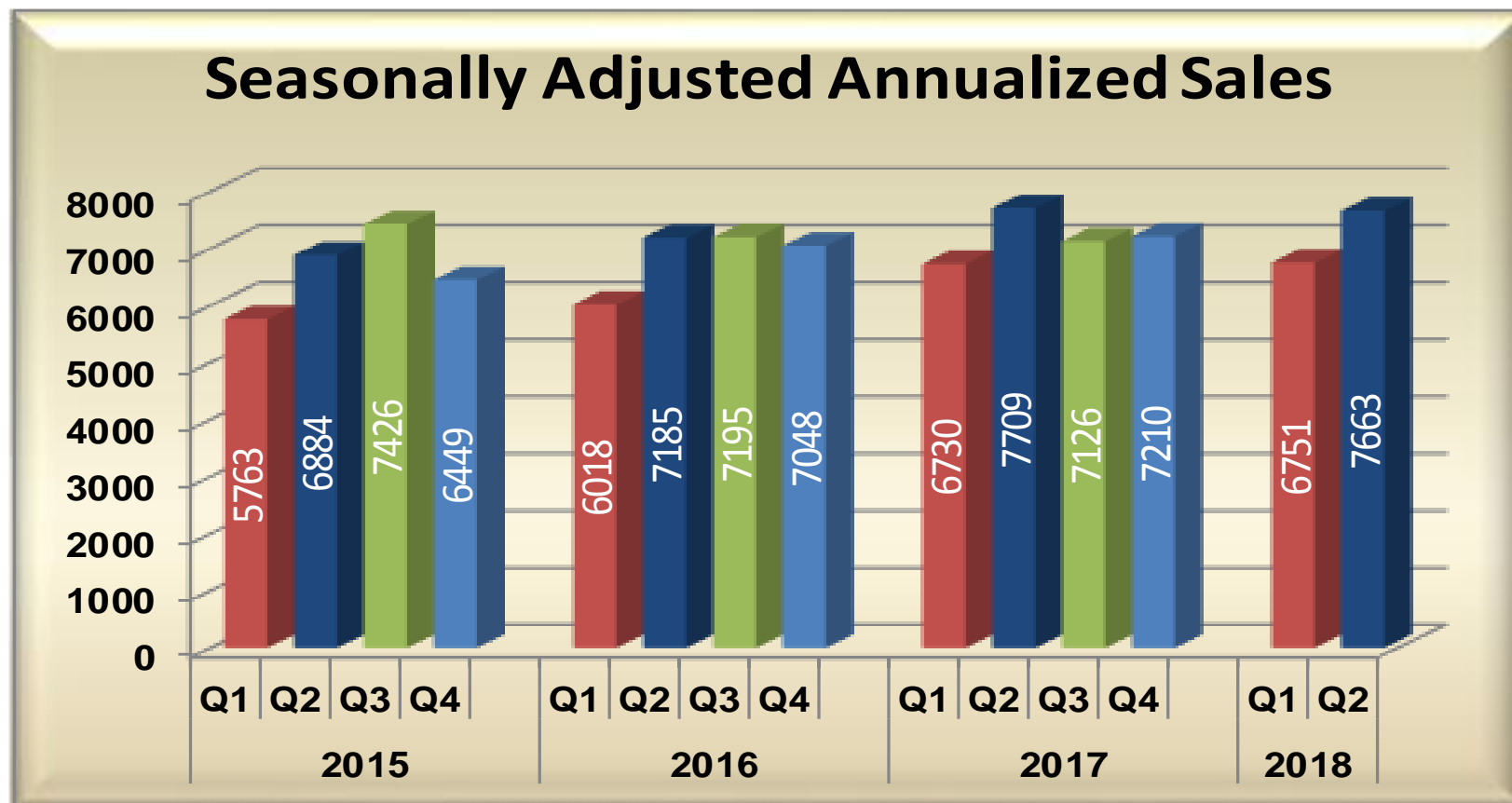


Market Update

Seasonally Adjusted Annualized Sales

Q2 2018 vs. Q1 2018: 13.5%

Q2 2018 vs. Q2 2017: -0.6%



Townships with the highest number of sales this quarter

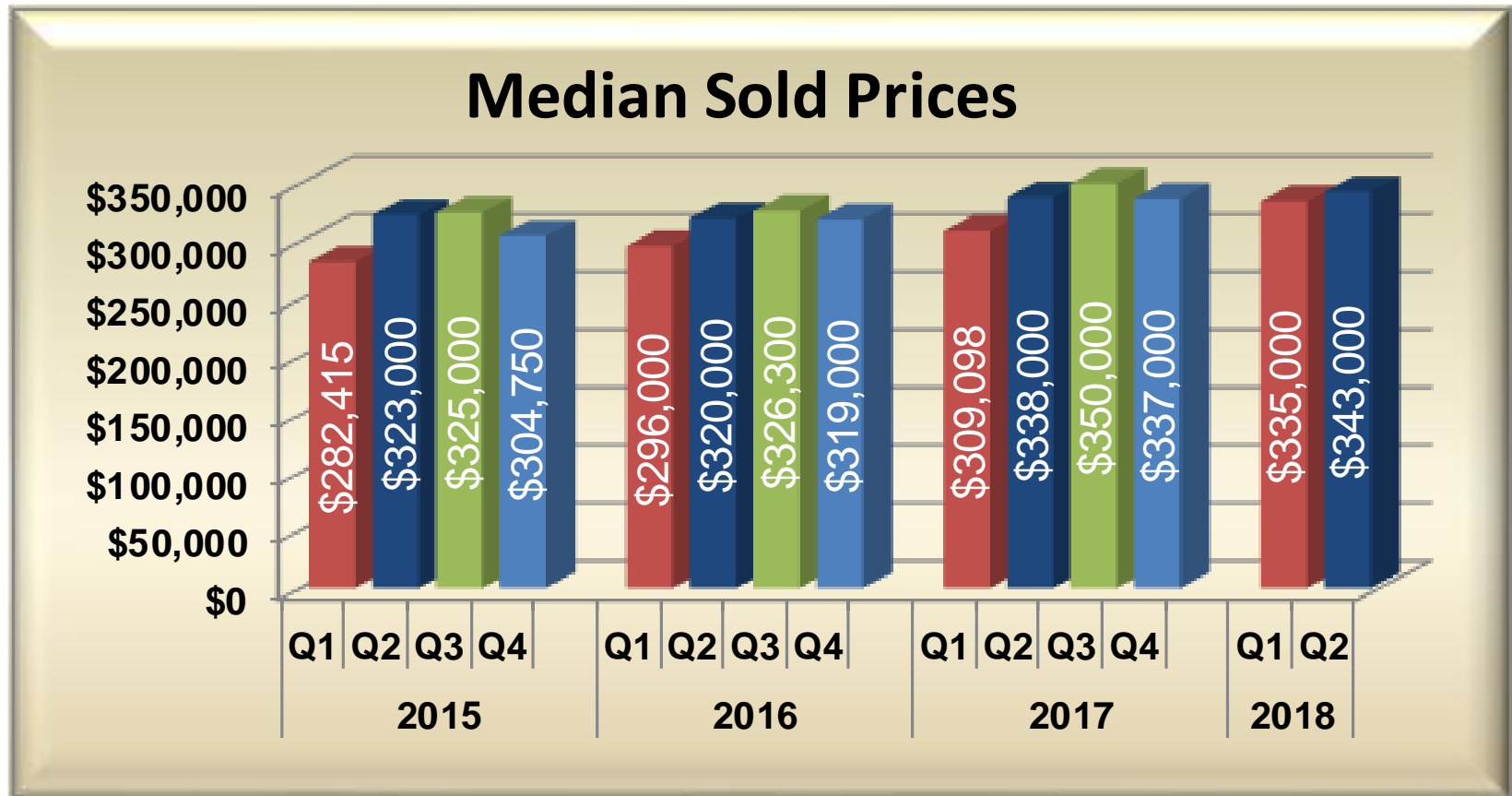
Sales	Current Quarter	Previous Quarter	1 Year Ago
Tredyffrin Twp	145	86	175
E Goshen Twp	101	50	106
Phoenixville Boro	93	65	79
Caln Twp	80	44	84
W Whiteland Twp	77	42	77
W Bradford Twp	76	31	63
Willistown Twp	73	45	61

Market Update

Median Sold Price

YTD 2018 vs. 2017: 3.8%

Q2 2018 vs. Q2 2017: 1.5%

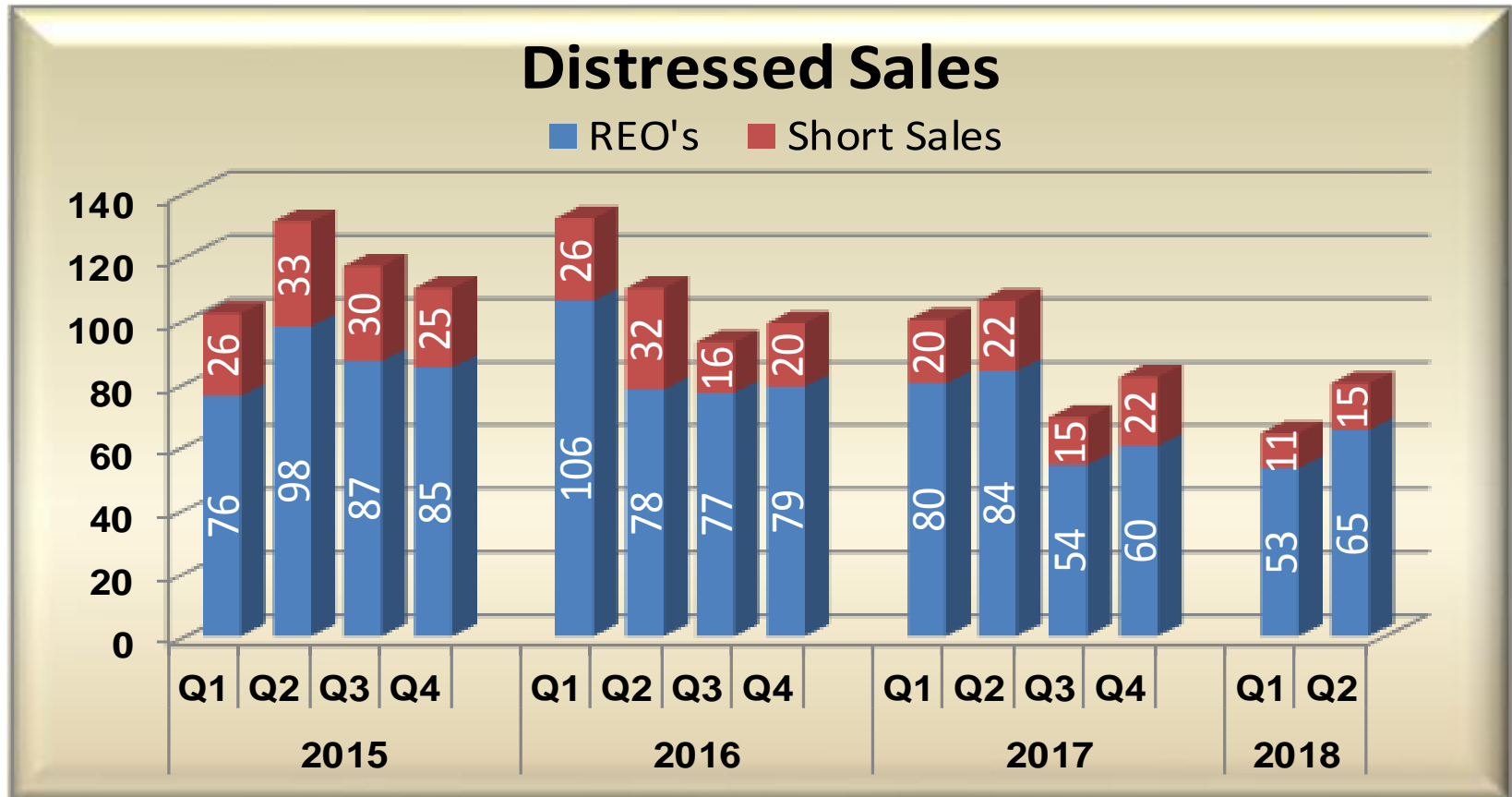


Market Update

Distressed Sales

YTD 2018 vs. 2017: - 30.1%

Q2 2018 vs. Q2 2017: -24.5%



Market Update

End of Quarter Inventory

Q2 2018 vs. Q1 2018: 15.1%

Q2 2018 vs. Q2 2017: -10.6%

