Industry Watch

Q4-2019

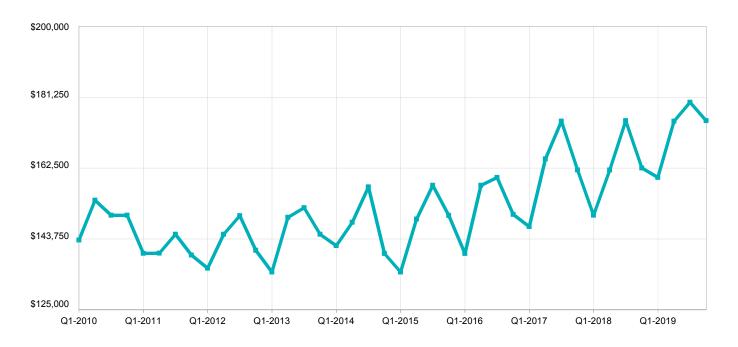


Berks County, PA

Key Metrics	Q4-2019	1-Year Change	
Median Sales Price	\$175,000	+ 7.7%	
Avg. Sales Price	\$189,842	+ 4.3%	
Pct. of Orig. Price Received	95.3%	+ 0.4%	
Homes for Sale	909	- 27.2%	
Closed Sales	1,327	+ 11.0%	
Months Supply	2.0	- 31.0%	
Avg. Prop. Mktg. Period	46	- 15.1%	



Historical Median Sales Price for Berks County, PA



Industry Watch

Q4-2019



Berks County, PA ZIP Codes

	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		o. Mktg. Period	Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change
17026							0	- 100.0%
17067	\$210,000	+ 20.2%	95.4%	+ 1.5%	75	- 8.5%	3	- 91.7%
17073							0	- 100.0%
17087							0	- 100.0%
17555							0	- 100.0%
17569	\$216,000	- 1.3%	99.7%	+ 4.4%	45	+ 55.2%	3	- 78.6%
18011	\$255,000	+ 10.9%	96.1%	- 0.1%	21	- 22.2%	4	- 60.0%
18031							0	- 100.0%
18041							0	- 100.0%
18056	\$354,950	+ 129.0%	98.0%	+ 9.7%	29	- 86.9%	2	- 33.3%
18062	\$220,000	- 6.2%	91.3%	- 3.9%	93	+ 93.8%	6	- 76.0%
18070							0	- 100.0%
18092							0	- 100.0%
19464	\$90,000	- 43.7%	78.3%	- 18.0%	329		1	
19503	\$155,000	+ 12.3%	98.0%	+ 7.3%	27	- 34.1%	5	+ 66.7%
19504	\$382,923	+ 13.5%	98.7%	+ 2.8%	83	+ 295.2%	16	+ 23.1%
19505	\$181,530	+ 4.6%	97.6%	+ 3.6%	45	- 18.2%	12	+ 50.0%
19506	\$229,900	+ 6.1%	98.5%	+ 4.6%	61	+ 24.5%	21	+ 50.0%
19507	\$144,950	- 21.5%	91.2%	- 5.0%	110	+ 93.0%	4	+ 100.0%
19508	\$185,000	- 2.2%	94.7%	- 3.9%	52	+ 40.5%	51	+ 41.7%
19510	\$228,000	+ 34.1%	97.9%	+ 1.0%	47	- 26.6%	29	- 6.5%
19512	\$189,000	+ 7.7%	93.8%	- 2.4%	48	- 5.9%	53	+ 23.3%
19518	\$219,500	- 17.8%	97.1%	- 0.7%	30	- 9.1%	73	+ 65.9%
19520	\$162,500	- 42.4%	95.6%	+ 0.1%	205	+ 279.6%	1	- 95.2%
19522	\$249,500	+ 22.3%	94.8%	- 0.3%	51	- 3.8%	53	- 10.2%
19525	\$215,000	- 31.7%	110.5%	+ 13.1%	7	- 84.1%	1	- 97.2%
19526	\$184,500	+ 34.7%	97.5%	+ 7.5%	33	- 32.7%	22	- 4.3%
19529	\$252,500	+ 33.0%	98.3%	- 1.7%	33	+ 94.1%	4	+ 300.0%
19530	\$187,500	- 16.7%	90.6%	- 0.9%	62	- 40.4%	22	+ 4.8%
19533	\$240,000	+ 9.1%	94.6%	- 4.0%	73	+ 151.7%	21	+ 50.0%
19534	\$242,500	+ 1.9%	93.7%	- 2.9%	194	+ 252.7%	2	- 50.0%
19539	\$157,400	- 22.7%	94.1%	- 3.2%	35	+ 2.9%	11	+ 83.3%
19540	\$215,000	+ 13.9%	92.6%	- 2.4%	63	- 7.4%	38	- 20.8%
19541	\$285,000	+ 16.3%	97.0%	+ 0.1%	94	+ 77.4%	7	- 36.4%
19543	\$249,086	+ 15.1%	97.5%	+ 0.4%	49	- 33.8%	23	+ 91.7%
19547	\$215,000	- 18.9%	97.4%	+ 1.8%	25	- 51.9%	3	- 76.9%
19551	\$168,750	+ 5.5%	97.9%	+ 4.3%	26	- 21.2%	18	+ 38.5%
19555	\$143,850	- 7.1%	99.0%	+ 4.4%	12	- 73.9%	8	- 38.5%
19560	\$160,000	+ 8.9%	96.5%	+ 1.2%	40	- 16.7%	43	+ 26.5%
19562	\$139,000	- 0.1%	97.3%	+ 1.0%	9	- 81.3%	1	- 87.5%
19565	\$208,000	+ 10.2%	94.8%	- 0.1%	37	- 50.0%	21	- 4.5%
19567	\$184,900	+ 20.9%	93.8%	- 2.9%	57	- 40.6%	25	+ 25.0%
19601	\$83,450	+ 16.9%	93.1%	- 2.8%	51	+ 59.4%	56	- 3.4%

Industry Watch

Q4-2019



Berks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change
19602	\$42,900	+ 2.1%	87.8%	- 0.7%	44	- 39.7%	34	- 24.4%
19604	\$66,950	- 3.0%	93.4%	+ 0.3%	47	- 14.5%	87	+ 31.8%
19605	\$165,000	+ 0.6%	95.6%	- 0.2%	48	- 26.2%	83	+ 22.1%
19606	\$149,900	- 7.3%	95.4%	+ 0.7%	53	0.0%	131	- 13.8%
19607	\$150,000	+ 3.5%	95.4%	- 0.7%	36	- 2.7%	109	+ 16.0%
19608	\$239,950	+ 9.1%	96.1%	+ 1.4%	38	- 33.3%	80	+ 45.5%
19609	\$175,000	+ 0.1%	96.4%	- 0.4%	28	- 12.5%	50	+ 35.1%
19610	\$246,000	+ 11.8%	96.6%	+ 3.8%	43	- 46.3%	60	+ 17.6%
19611	\$131,000	+ 3.6%	96.9%	+ 1.5%	26	- 29.7%	28	- 12.5%