Industry Watch

Q4-2019

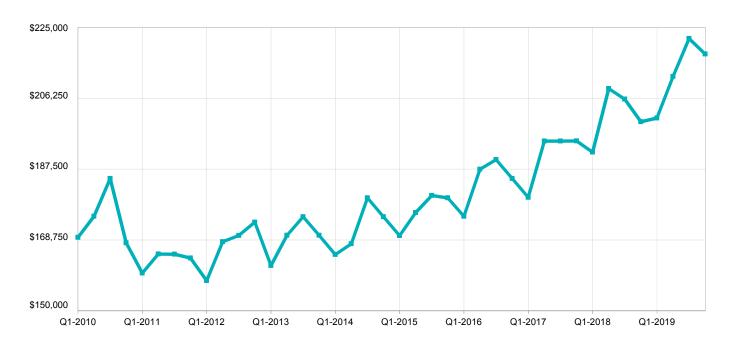


Lancaster County, PA

Key Metrics	Q4-2019	1-Year Change
Median Sales Price	\$217,900	+ 8.9%
Avg. Sales Price	\$237,725	+ 6.9%
Pct. of Orig. Price Received	97.1%	+ 0.4%
Homes for Sale	951	- 37.3%
Closed Sales	1,572	+ 4.5%
Months Supply	1.8	- 40.0%
Avg. Prop. Mktg. Period	40	- 28.8%



Historical Median Sales Price for Lancaster County, PA



Industry Watch

Q4-2019



Lancaster County, PA ZIP Codes

	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	
17022	\$229,400	+ 10.6%	97.6%	- 0.1%	47	+ 17.5%	77	+ 14.9%	
17073							0	- 100.0%	
17501	\$231,500	+ 21.8%	97.0%	- 1.3%	26	+ 73.3%	16	+ 45.5%	
17502	\$215,000	+ 51.4%	95.2%	+ 4.2%	31	- 39.2%	7	0.0%	
17505							0	- 100.0%	
17509	\$271,750	+ 45.7%	94.4%	+ 0.4%	38	- 47.9%	6	- 25.0%	
17512	\$141,000	+ 2.7%	96.2%	+ 2.4%	37	- 24.5%	51	+ 10.9%	
17516	\$259,900	+ 34.7%	95.4%	+ 5.8%	57	+ 67.6%	8	0.0%	
17517	\$225,000	+ 5.4%	97.7%	+ 0.3%	36	- 39.0%	65	+ 30.0%	
17518	\$435,000	+ 85.1%	62.2%	- 39.1%	157	+ 647.6%	1	0.0%	
17519	\$267,450	+ 15.0%	97.7%	- 1.2%	17	- 74.6%	10	+ 66.7%	
17520	\$225,000	+ 28.6%	99.6%	+ 3.2%	58	- 29.3%	27	+ 107.7%	
17522	\$196,000	- 4.4%	98.1%	+ 0.7%	31	- 46.6%	113	+ 5.6%	
17527	\$308,900	+ 79.1%	99.0%	+ 6.7%	13		7		
17529	\$311,900	- 1.9%	99.9%	- 1.0%	61	- 51.6%	7	- 56.3%	
17532	\$255,500	+ 12.6%	94.7%	- 2.5%	64	+ 1.6%	14	+ 55.6%	
17535	\$219,000	- 12.6%	92.6%	+ 1.0%	50	- 59.7%	2	0.0%	
17536	\$162,500	- 38.6%	100.0%	+ 3.3%	14	- 50.0%	2	- 50.0%	
17538	\$342,700	+ 28.8%	96.9%	- 0.9%	54	+ 100.0%	28	+ 33.3%	
17540	\$231,000	+ 15.5%	96.0%	- 0.9%	19	- 52.5%	10	- 41.2%	
17543	\$280,000	- 1.7%	97.2%	+ 0.3%	42	- 12.5%	119	- 7.8%	
17545	\$215,500	+ 1.2%	99.8%	+ 3.4%	30	- 58.3%	55	- 8.3%	
17547	\$154,750	- 21.3%	98.5%	+ 0.3%	27	- 15.6%	26	+ 23.8%	
17551	\$219,900	+ 29.4%	96.7%	- 0.4%	40	- 42.0%	37	+ 32.1%	
17552	\$232,950	+ 9.2%	98.6%	+ 0.6%	28	- 63.6%	56	- 17.6%	
17554	\$209,900	+ 11.1%	96.8%	- 0.3%	29	- 23.7%	22	+ 4.8%	
17555	\$239,500	- 6.1%	101.6%	+ 5.4%	17	- 73.4%	11	+ 10.0%	
17557	\$208,000	+ 4.1%	96.7%	+ 3.6%	54	- 12.9%	19	0.0%	
17560	\$159,900	+ 156.0%	91.7%	+ 2.7%	29	- 59.7%	13	+ 8.3%	
17562	\$217,500	+ 20.2%	97.2%	- 1.3%	35	- 38.6%	4	+ 33.3%	
17563	\$193,250	- 26.8%	90.9%	- 5.5%	204	+ 161.5%	4	- 42.9%	
17565	\$174,750	- 36.2%	99.8%	+ 2.7%	19	- 68.9%	6	- 33.3%	
17566	\$219,000	- 6.8%	96.0%	- 1.6%	39	- 23.5%	29	+ 11.5%	
17569	\$205,000	- 6.4%	91.0%	- 4.7%	49	+ 69.0%	22	+ 57.1%	
17572	\$66,000	- 57.7%	100.4%	+ 1.7%	35	+ 52.2%	4	+ 33.3%	
17576	\$295,000	+ 96.7%	101.5%	+ 18.4%	22	+ 175.0%	3	+ 200.0%	
17578	\$186,500	- 1.8%	98.0%	+ 4.1%	17	- 65.3%	12	+ 9.1%	
17579	\$237,900	+ 9.4%	97.1%	+ 1.0%	60	+ 3.4%	18	+ 50.0%	
17581	Ψ237,300						0	- 100.0%	
17582	\$241,000	- 1.0%	99.2%	+ 2.0%	20	- 93.0%	5	+ 150.0%	
17584	\$212,115	- 3.5%	98.8%	+ 0.3%	27	- 20.6%	35	+ 66.7%	
17601	\$249,000	- 0.4%	96.9%	+ 0.5%	41	- 20.6 % - 14.6%	209	+ 31.4%	
17601	\$188,000	+ 13.3%	95.6%	- 0.5%	46	- 14.6% - 11.5%	167	- 6.2%	
17002	φ 100,000	+ 13.3%	90.0%	- 0.5%	40	- 11.5%	107	- U.Z%	

Industry Watch

Q4-2019



Lancaster County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change
17603	\$169,900	+ 9.6%	97.4%	0.0%	40	- 36.5%	229	- 15.8%
17611							0	
19310							0	- 100.0%
19344							0	- 100.0%
19362	\$347,450	+ 120.6%	96.5%	+ 9.2%	50	- 29.6%	4	- 60.0%
19363	\$267,000	- 4.3%	101.9%	+ 3.7%	24	- 45.5%	1	- 97.6%
19540	\$250,000	+ 32.5%	95.4%	+ 0.5%	45	- 33.8%	3	- 93.8%
19543							0	- 100.0%
19551							0	- 100.0%