# July 2025

All Home Types Detached Attached

# Local Market Insight

Montgomery County, PA



Presented by
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# **July 2025**

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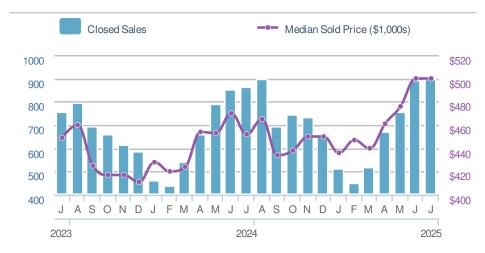
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Closed Sales		894	
0.8% from Jun 2025:		3.8% from Jul 2024: 861	
YTD	2025 <b>4,852</b>	2024 <b>4,723</b>	+/- 2.7%
5-year Jul average: 954			











#### **Lauren Davis**

# **July 2025**

Montgomery County, PA - Detached

#### **Tri-County Suburban REALTORS**

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Closed Sales		581	
from	7-0.2% Jun 2025: 582		
YTD	2025 <b>2,954</b>	2024 <b>2,849</b>	+/- 3.7%
5-year Jul average: 603			

Medi Sold	an Price	\$579,900	
0.9% from Jun 2025: \$575,000		10.2% from Jul 2024: \$526,000	
YTD	2025 <b>\$551,500</b>	2024 <b>\$525,000</b>	+/- 5.0%

5-year Jul average: **\$515,537** 

### **Summary**

In Montgomery County, PA, the median sold price for Detached properties for July was \$579,900, representing an increase of 0.9% compared to last month and an increase of 10.2% from Jul 2024. The average days on market for units sold in July was 19 days, 17% above the 5-year July average of 16 days. There was a 12.1% month over month decrease in new contract activity with 514 New Pendings; a 10.4% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 781; and a 3.8% increase in supply to 655 active units.

This activity resulted in a Contract Ratio of 1.19 pendings per active listing, down from 1.38 in June and no change from July 2024. The Contract Ratio is 19% lower than the 5-year July average of 1.48. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







#### **Lauren Davis**

# **July 2025**

Montgomery County, PA - Attached

#### **Tri-County Suburban REALTORS**

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New Pendings		306	
-8.4% from Jun 2025: 334		3.0% from Jul 2024: 297	
YTD	2025 <b>2,011</b>	2024 <b>2,079</b>	+/- -3.3%
5-year Jul average: <b>344</b>			

Closed Sales		313	
2.6% from Jun 2025: 305		-5.2% from Jul 2024: 330	
YTD	2025 <b>1,898</b>	2024 <b>1,873</b>	+/- 1.3%
5-year Jul average: <b>351</b>			

Medi Sold	an Price	\$375,000	
0.3% from Jun 2025: \$374,000		3.1% from Jul 2024: \$363,740	
YTD	2025 <b>\$367,250</b>	2024 <b>\$351,191</b>	+/- 4.6%

5-year Jul average: **\$337,878** 

### **Summary**

In Montgomery County, PA, the median sold price for Attached properties for July was \$375,000, representing an increase of 0.3% compared to last month and an increase of 3.1% from Jul 2024. The average days on market for units sold in July was 18 days, 2% above the 5-year July average of 18 days. There was an 8.4% month over month decrease in new contract activity with 306 New Pendings; a 5% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 473; and a 13.9% increase in supply to 492 active units.

This activity resulted in a Contract Ratio of 0.96 pendings per active listing, down from 1.15 in June and a decrease from 1.57 in July 2024. The Contract Ratio is 44% lower than the 5-year July average of 1.70. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





