

December 2025

All Home Types
Detached
Attached

Local Market Insight

Montgomery County, PA

December 2025

Montgomery County, PA

Email: ldavis@tcsr.realtor

New Listings**345****↓ -35.6%**from Nov 2025:
536**↓ -2.0%**from Dec 2024:
352

YTD	2025	2024	+/-
	10,237	10,061	1.7%

5-year Dec average: **414****New Pendings****438****↓ -32.9%**from Nov 2025:
653**↓ -0.5%**from Dec 2024:
440

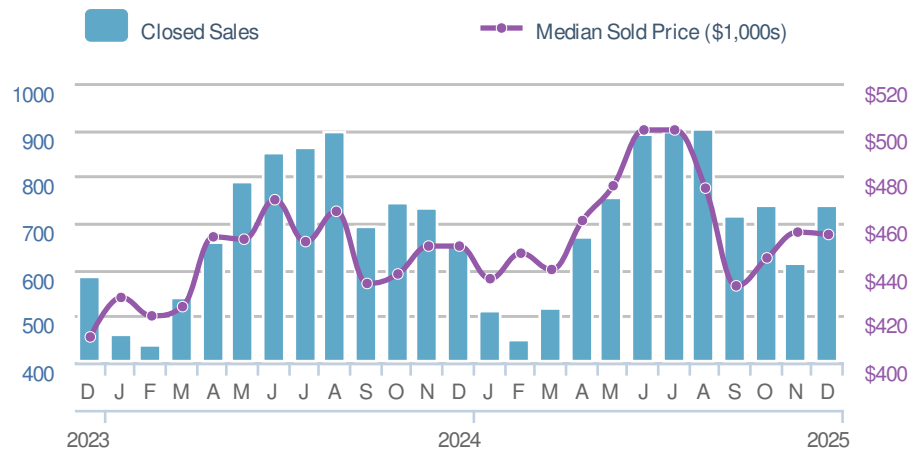
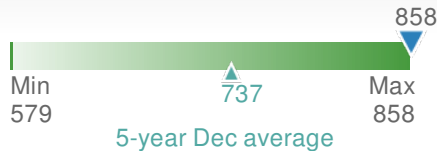
YTD	2025	2024	+/-
	8,615	8,693	-0.9%

5-year Dec average: **497****Closed Sales****739****↑ 21.1%**from Nov 2025:
610**↑ 13.9%**from Dec 2024:
649

YTD	2025	2024	+/-
	8,698	8,565	1.6%

5-year Dec average: **740****Median Sold Price****\$455,000****↓ -0.2%**from Nov 2025:
\$456,000**↑ 1.1%**from Dec 2024:
\$450,000

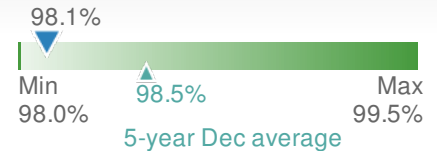
YTD	2025	2024	+/-
	\$461,175	\$450,000	2.5%

5-year Dec average: **\$414,894****Active Listings****858**

Nov 2025	Dec 2024
1,053	760

Avg DOM**29**

Nov 2025	Dec 2024	YTD
26	26	24

Avg Sold to OLP Ratio**98.1%**

Nov 2025	Dec 2024	YTD
98.5%	98.2%	99.7%

December 2025

Montgomery County, PA - Detached

Tri-County Suburban REALTORS

Email: ldavis@tcsr.realtor

New Listings**183** **-38.6%**from Nov 2025:
298 **-6.6%**from Dec 2024:
196

YTD	2025	2024	+/-
	6,105	6,125	-0.3%

5-year Dec average: **224****New Pendings****254** **-29.8%**from Nov 2025:
362 **-0.8%**from Dec 2024:
256

YTD	2025	2024	+/-
	5,259	5,243	0.3%

5-year Dec average: **280****Closed Sales****417** **10.3%**from Nov 2025:
378 **2.5%**from Dec 2024:
407

YTD	2025	2024	+/-
	5,287	5,194	1.8%

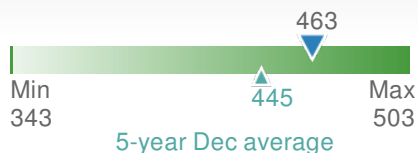
5-year Dec average: **441****Median Sold Price****\$550,000** **0.0%**from Nov 2025:
\$550,000 **1.9%**from Dec 2024:
\$540,000

YTD	2025	2024	+/-
	\$550,000	\$525,000	4.8%

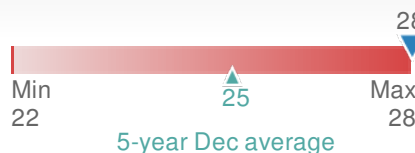
5-year Dec average: **\$493,040****Summary**

In Montgomery County, PA, the median sold price for Detached properties for December was \$550,000, representing no change compared to last month and an increase of 1.9% from Dec 2024. The average days on market for units sold in December was 28 days, 10% above the 5-year December average of 25 days. There was a 29.8% month over month decrease in new contract activity with 254 New Pendings; a 29.1% MoM decrease in All Pendings (new contracts + contracts carried over from November) to 416; and a 22.6% decrease in supply to 463 active units.

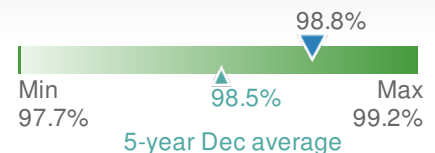
This activity resulted in a Contract Ratio of 0.90 pendings per active listing, down from 0.98 in November and a decrease from 1.01 in December 2024. The Contract Ratio is 24% lower than the 5-year December average of 1.19. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**463**

Nov 2025	Dec 2024
598	457

Avg DOM**28**

Nov 2025	Dec 2024	YTD
27	24	23

Avg Sold to OLP Ratio**98.8%**

Nov 2025	Dec 2024	YTD
98.8%	98.1%	100.1%

December 2025

Montgomery County, PA - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****162** **-31.9%**from Nov 2025:
238 **3.8%**from Dec 2024:
156

YTD	2025	2024	+/-
	4,131	3,931	5.1%

5-year Dec average: **190****New Pendings****184** **-36.8%**from Nov 2025:
291 **0.0%**from Dec 2024:
184

YTD	2025	2024	+/-
	3,355	3,446	-2.6%

5-year Dec average: **217****Closed Sales****322** **39.4%**from Nov 2025:
231 **33.1%**from Dec 2024:
242

YTD	2025	2024	+/-
	3,410	3,367	1.3%

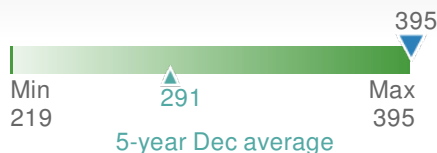
5-year Dec average: **300****Median
Sold Price****\$367,250** **-1.4%**from Nov 2025:
\$372,500 **3.5%**from Dec 2024:
\$355,000

YTD	2025	2024	+/-
	\$365,000	\$355,000	2.8%

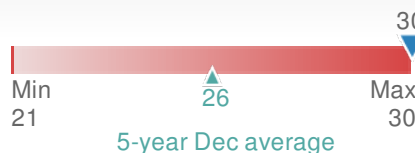
5-year Dec average: **\$326,440****Summary**

In Montgomery County, PA, the median sold price for Attached properties for December was \$367,250, representing a decrease of 1.4% compared to last month and an increase of 3.5% from Dec 2024. The average days on market for units sold in December was 30 days, 17% above the 5-year December average of 26 days. There was a 36.8% month over month decrease in new contract activity with 184 New Pendings; a 33.5% MoM decrease in All Pendings (new contracts + contracts carried over from November) to 309; and a 13.2% decrease in supply to 395 active units.

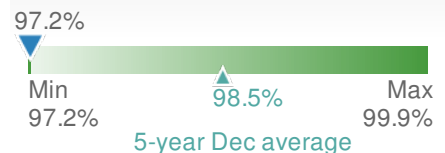
This activity resulted in a Contract Ratio of 0.78 pendings per active listing, down from 1.02 in November and a decrease from 1.27 in December 2024. The Contract Ratio is 47% lower than the 5-year December average of 1.47. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**395**

Nov 2025	Dec 2024
455	303

Avg DOM**30**

Nov 2025	Dec 2024	YTD
24	29	25

**Avg Sold to
OLP Ratio****97.2%**

Nov 2025	Dec 2024	YTD
98.1%	98.4%	98.9%