

December 2025

All Home Types
Detached
Attached

Local Market Insight

Montgomery County, PA

 **MarketStats**
by ShowingTime

Presented by
Lauren Davis
Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor

December 2025

Montgomery County, PA

Email: ldavis@tcsr.realtor

New Listings	345
 -35.6% from Nov 2025: 536	 -2.0% from Dec 2024: 352
YTD 2025 10,237	2024 10,061 +/- 1.7%
5-year Dec average: 414	

New Pendencies	438
 -32.9% from Nov 2025: 653	 -0.5% from Dec 2024: 440
YTD 2025 8,615	2024 8,693 +/- -0.9%
5-year Dec average: 497	

Closed Sales	739
 21.1% from Nov 2025: 610	 13.9% from Dec 2024: 649
YTD 2025 8,698	2024 8,565 +/- 1.6%
5-year Dec average: 740	

Median Sold Price	\$455,000
 -0.2% from Nov 2025: \$456,000	 1.1% from Dec 2024: \$450,000
YTD 2025 \$461,175 2024 \$450,000 +/- 2.5%	
5-year Dec average: \$414,894	



Active Listings	858
Min 579	737
5-year Dec average 858	
Nov 2025 1,053	Dec 2024 760

Avg DOM	29
Min 22	25
5-year Dec average 29	
Nov 2025 26	Dec 2024 26
YTD 24	

Avg Sold to OLP Ratio	98.1%
Min 98.0%	98.5%
5-year Dec average 99.5%	
Nov 2025 98.5%	Dec 2024 98.2%
YTD 99.7%	

December 2025

Montgomery County, PA - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor

New Listings	183	
↓-38.6%	↓-6.6%	
from Nov 2025: 298	from Dec 2024: 196	
YTD 2025 2024 +/-		
6,105	6,125	-0.3%
5-year Dec average: 224		

New Pendencies	254	
↓-29.8%	↓-0.8%	
from Nov 2025: 362	from Dec 2024: 256	
YTD 2025 2024 +/-		
5,259	5,243	0.3%
5-year Dec average: 280		

Closed Sales	417	
↑10.3%	↑2.5%	
from Nov 2025: 378	from Dec 2024: 407	
YTD 2025 2024 +/-		
5,287	5,194	1.8%
5-year Dec average: 441		

Median Sold Price	\$550,000	
↔0.0%	↑1.9%	
from Nov 2025: \$550,000	from Dec 2024: \$540,000	
YTD 2025 2024 +/-		
\$550,000	\$525,000	4.8%
5-year Dec average: \$493,040		

Summary	In Montgomery County, PA, the median sold price for Detached properties for December was \$550,000, representing no change compared to last month and an increase of 1.9% from Dec 2024. The average days on market for units sold in December was 28 days, 10% above the 5-year December average of 25 days. There was a 29.8% month over month decrease in new contract activity with 254 New Pendencies; a 29.1% MoM decrease in All Pendencies (new contracts + contracts carried over from November) to 416; and a 22.6% decrease in supply to 463 active units.
This activity resulted in a Contract Ratio of 0.90 pendings per active listing, down from 0.98 in November and a decrease from 1.01 in December 2024. The Contract Ratio is 24% lower than the 5-year December average of 1.19. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.	

Active Listings	463	
Min 343	445	Max 503
5-year Dec average		
Nov 2025 Dec 2024		
598	457	

Avg DOM	28	
Min 22	25	Max 28
5-year Dec average		
Nov 2025	Dec 2024	YTD 23
27	24	

Avg Sold to OLP Ratio	98.8%	
Min 97.7%	98.5%	Max 99.2%
5-year Dec average		
Nov 2025	Dec 2024	YTD 100.1%
98.8%	98.1%	

December 2025

Montgomery County, PA - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor

New Listings	162	
 -31.9%	 3.8%	
from Nov 2025: 238	from Dec 2024: 156	
YTD 2025 2024 +/-		
4,131	3,931	5.1%
5-year Dec average: 190		

New Pendencies	184	
 -36.8%	 0.0%	
from Nov 2025: 291	from Dec 2024: 184	
YTD 2025 2024 +/-		
3,355	3,446	-2.6%
5-year Dec average: 217		

Closed Sales	322	
 39.4%	 33.1%	
from Nov 2025: 231	from Dec 2024: 242	
YTD 2025 2024 +/-		
3,410	3,367	1.3%
5-year Dec average: 300		

Median Sold Price	\$367,250	
 -1.4%	 3.5%	
from Nov 2025: \$372,500	from Dec 2024: \$355,000	
YTD 2025 2024 +/-		
\$365,000	\$355,000	2.8%
5-year Dec average: \$326,440		

Summary	In Montgomery County, PA, the median sold price for Attached properties for December was \$367,250, representing a decrease of 1.4% compared to last month and an increase of 3.5% from Dec 2024. The average days on market for units sold in December was 30 days, 17% above the 5-year December average of 26 days. There was a 36.8% month over month decrease in new contract activity with 184 New Pendencies; a 33.5% MoM decrease in All Pendencies (new contracts + contracts carried over from November) to 309; and a 13.2% decrease in supply to 395 active units.
	This activity resulted in a Contract Ratio of 0.78 pendings per active listing, down from 1.02 in November and a decrease from 1.27 in December 2024. The Contract Ratio is 47% lower than the 5-year December average of 1.47. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings	395
 395	
Min 219	291
5-year Dec average	
Nov 2025 455	Dec 2024 303

Avg DOM	30
 30	
Min 21	26
5-year Dec average	
Nov 2025 24	Dec 2024 29
YTD 25	

Avg Sold to OLP Ratio	97.2%
 97.2%	
Min 97.2%	
98.5%	
5-year Dec average	99.9%
Nov 2025 98.1%	Dec 2024 98.4%
YTD 98.9%	