

August 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Berks County, PA

August 2026

Berks County, PA

Email: ldavis@tcsr.realtor

New Listings**395****↓ -11.8%**from Jul 2026:
448**↓ -11.8%**from Aug 2025:
448

YTD	2026	2025	+/-
	3,410	3,290	3.6%

5-year Aug average: **438****New Pendings****409****↑ 3.0%**from Jul 2026:
397**↑ 4.9%**from Aug 2025:
390

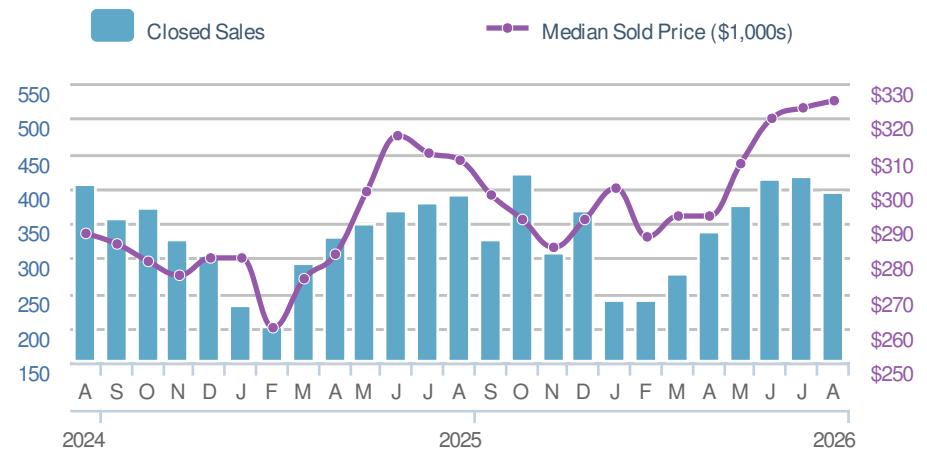
YTD	2026	2025	+/-
	3,029	2,845	6.5%

5-year Aug average: **413****Closed Sales****394****↓ -5.1%**from Jul 2026:
415**↑ 1.5%**from Aug 2025:
388

YTD	2026	2025	+/-
	2,811	2,615	7.5%

5-year Aug average: **410****Median Sold Price****\$325,000****↑ 0.4%**from Jul 2026:
\$323,748**↑ 5.5%**from Aug 2025:
\$308,000

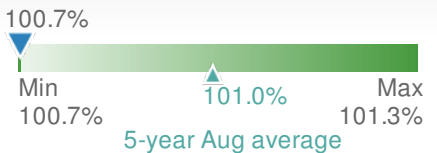
YTD	2026	2025	+/-
	\$305,000	\$290,000	5.2%

5-year Aug average: **\$285,800****Active Listings****512**

Jul 2026	Aug 2025
516	497

Avg DOM**17**

Jul 2026	Aug 2025	YTD
19	19	23

Avg Sold to OLP Ratio**100.7%**

Jul 2026	Aug 2025	YTD
101.1%	101.1%	100.5%

August 2026

Berks County, PA - Detached

Tri-County Suburban REALTORS

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New Listings**243** **-18.5%**from Jul 2026:
298 **-12.9%**from Aug 2025:
279

YTD	2026	2025	+/-
	2,140	2,131	0.4%

5-year Aug average: **274****New Pending****266** **-2.2%**from Jul 2026:
272 **1.5%**from Aug 2025:
262

YTD	2026	2025	+/-
	1,914	1,850	3.5%

5-year Aug average: **268****Closed Sales****272** **1.9%**from Jul 2026:
267 **2.6%**from Aug 2025:
265

YTD	2026	2025	+/-
	1,794	1,711	4.9%

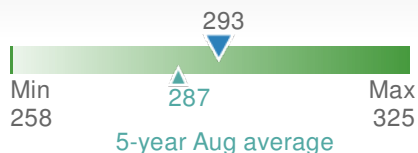
5-year Aug average: **273****Median
Sold Price****\$382,500** **-0.6%**from Jul 2026:
\$385,000 **5.5%**from Aug 2025:
\$362,500

YTD	2026	2025	+/-
	\$375,000	\$349,900	7.2%

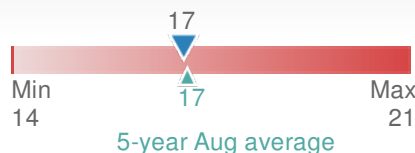
5-year Aug average: **\$347,000****Summary**

In Berks County, PA, the median sold price for Detached properties for August was \$382,500, representing a decrease of 0.6% compared to last month and an increase of 5.5% from Aug 2025. The average days on market for units sold in August was 17 days, 1% below the 5-year August average of 17 days. There was a 2.2% month over month decrease in new contract activity with 266 New Pending; a 6.6% MoM decrease in All Pending (new contracts + contracts carried over from July) to 351; and a 4.2% decrease in supply to 293 active units.

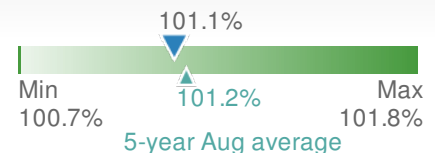
This activity resulted in a Contract Ratio of 1.20 pendings per active listing, down from 1.23 in July and an increase from 1.10 in August 2025. The Contract Ratio is 7% lower than the 5-year August average of 1.29. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**293**

Jul 2026	Aug 2025
306	325

Avg DOM**17**

Jul 2026	Aug 2025	YTD
19	21	22

**Avg Sold to
OLP Ratio****101.1%**

Jul 2026	Aug 2025	YTD
102.0%	100.7%	101.1%

August 2026

Berks County, PA - Attached

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New Listings**151** **1.3%**from Jul 2026:
149 **-10.7%**from Aug 2025:
169

YTD	2026	2025	+/-
	1,268	1,158	9.5%

5-year Aug average: **164****New Pendings****143** **15.3%**from Jul 2026:
124 **11.7%**from Aug 2025:
128

YTD	2026	2025	+/-
	1,114	995	12.0%

5-year Aug average: **145****Closed Sales****122** **-17.0%**from Jul 2026:
147 **-0.8%**from Aug 2025:
123

YTD	2026	2025	+/-
	1,016	903	12.5%

5-year Aug average: **136****Median
Sold Price****\$233,500** **-0.6%**from Jul 2026:
\$235,000 **6.1%**from Aug 2025:
\$220,000

YTD	2026	2025	+/-
	\$225,000	\$210,250	7.0%

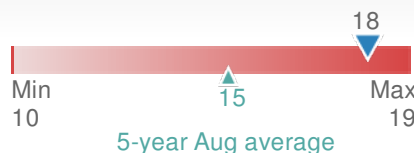
5-year Aug average: **\$202,670****Summary**

In Berks County, PA, the median sold price for Attached properties for August was \$233,500, representing a decrease of 0.6% compared to last month and an increase of 6.1% from Aug 2025. The average days on market for units sold in August was 18 days, 20% above the 5-year August average of 15 days. There was a 15.3% month over month increase in new contract activity with 143 New Pendings; a 9.8% MoM increase in All Pendings (new contracts + contracts carried over from July) to 190; and a 4.3% increase in supply to 219 active units.

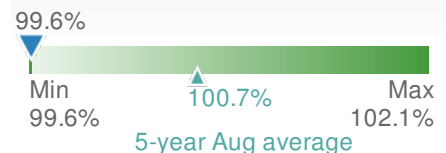
This activity resulted in a Contract Ratio of 0.87 pendings per active listing, up from 0.82 in July and a decrease from 1.05 in August 2025. The Contract Ratio is 35% lower than the 5-year August average of 1.34. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**219**

Jul 2026	Aug 2025
210	172

Avg DOM**18**

Jul 2026	Aug 2025	YTD
21	15	24

**Avg Sold to
OLP Ratio****99.6%**

Jul 2026	Aug 2025	YTD
99.7%	102.1%	99.5%

August 2026

Berks County, PA - Attached/Townhouse

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New Listings**145** **5.8%**from Jul 2026:
137 **-9.4%**from Aug 2025:
160

YTD	2026	2025	+/-
	1,200	1,089	10.2%

5-year Aug average: **153****New Pending****137** **19.1%**from Jul 2026:
115 **13.2%**from Aug 2025:
121

YTD	2026	2025	+/-
	1,055	938	12.5%

5-year Aug average: **137****Closed Sales****114** **-16.2%**from Jul 2026:
136 **-5.0%**from Aug 2025:
120

YTD	2026	2025	+/-
	961	852	12.8%

5-year Aug average: **131****Median
Sold Price****\$237,500** **1.1%**from Jul 2026:
\$235,000 **8.0%**from Aug 2025:
\$220,000

YTD	2026	2025	+/-
	\$227,450	\$213,000	6.8%

5-year Aug average: **\$202,880****Summary**

In Berks County, PA, the median sold price for Attached/Townhouse properties for August was \$237,500, representing an increase of 1.1% compared to last month and an increase of 8% from Aug 2025. The average days on market for units sold in August was 18 days, 18% above the 5-year August average of 15 days. There was a 19.1% month over month increase in new contract activity with 137 New Pending; an 11.6% MoM increase in All Pending (new contracts + contracts carried over from July) to 183; and a 5% increase in supply to 211 active units.

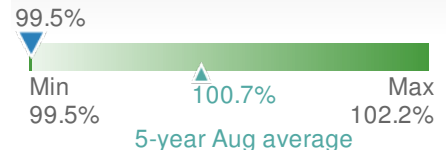
This activity resulted in a Contract Ratio of 0.87 pendings per active listing, up from 0.82 in July and a decrease from 1.09 in August 2025. The Contract Ratio is 37% lower than the 5-year August average of 1.37. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**211**

Jul 2026	Aug 2025
201	157

Avg DOM**18**

Jul 2026	Aug 2025	YTD
20	15	24

**Avg Sold to
OLP Ratio****99.5%**

Jul 2026	Aug 2025	YTD
100.1%	102.2%	99.6%